

# SHERMAN *of Skokie*

FIVE STAR  
☆☆☆☆☆



*"Where Confidence Begins and Caring Never Ends"*

Dealership Development  
1250 Grove  
Suite 305  
Barrington, IL. 60010

5-17-11

I wanted to take a moment to let you know how happy I am with the services your company has provided us. Since starting with Dealership Development our F&I profits have increased over \$300 per delivery and are now consistently over \$1,000 per retail with the vast majority of the increase coming from increased product sales.

I am also very happy with the compliance program you have installed in our dealership. Finally compliance is not longer a burden.

Finally, I would like to thank Patrick Becker. He has personally guided this store to the success in our F&I profits. Whenever there is an issue, small or large, he is here to solve it so we are able to move on with our goals for the month.

Thank you and I encourage you to use my dealership as a reference anytime.

Yours truly

Tom Segreti

General Manager

Sherman Dodge Chrysler Jeep